

Sales Manager (Swedish market)

Addo Sign is looking for our next Sales Manager for the Swedish market.

Are you looking for an exciting challenge, in a great team, working with customers and partners on the Swedish market, then here is your chance!

Addo Sign is one of the leading providers of digital signing, online forms and identification – in one SAAS-solution. Our Swedish customer base is growing, and we want to take advantage of the opportunities in the Swedish Market and increase our sales in Sweden.

Your role:

You will be responsible for the growth in Sweden. Here you will do the necessary research, make presentations and negotiate terms with the customers and partners. You will be provided with leads from our marketing team, but you will also find your own leads of potential customers and partners. We already have a wide range of existing references in Sweden. After the sale our skilled Customer Success team will onboard the customer.

Requirements:

- Education within a relevant field (sales, marketing, communication, etc.).
- +3 years' experience within direct sales of a SAAS product.
- Excellent communication skills (native Swedish and English at high level).

We offer:

- Attractive salary.
- Great workplace: Carlsberg Byen (Vesterbro – DK).
- A company with big possibilities for personal growth.
- Pension and Health insurance.
- A wide range of social activities.

About Addo Sign:

- One of leading providers in Scandinavia.
- Trusted by 4000+ customers.
- Customers and Partners in DK, NO, SE, FI, NL.
- +20 great colleagues (+2,200 In twoday).



About twoday:

We are an international and leading supplier of business-critical IT solutions in the Nordics. An IT company that provides software development, data and analysis solutions, consulting services and tailored applications for both the private and public sector.

Across Norway, Sweden, Finland, Lithuania and Denmark, we are more than 2,200 highly qualified colleagues across several subsidiaries who work together every single day to create value through technology and data.

Questions:

If you have any questions, please contact Partner Manager, Anders Boysen at anders.boysen@twoday.com or phone: +45 31449209